

Dear client,

Many thanks again for all the feedback and market opinions from your side. We really appreciate your valuable information. In this market report, we put our focus on the origins Bulgaria, Argentine, and China.

BULGARIA

The price on the global market still remains stable but there is big demand in Bulgaria, so farmers are not willing to sell on bottom prices till the new crop. Beside this, there is also still a big demand for oil crushing.

Nearly 7 million acres of sunflowers are currently planted in Bulgaria and farmers are expecting that the crop is going to be good. As we informed you in our earlier market reports, it is still too early to say if the crop is going to be good. Summer is coming and if there is too much drought, the sunflower seeds will not be as big like this year. So in conclusion we can say that we expect prices to be the same as the year 2013 for so far.

Another very important factor is that there are too many new factories that are messing up the market. They are offering very low prices without fulfilling their contracts and selling bad quality of sunflower. These competitors can influence the price at any time and just mess up the market.

Please take a look at our current prices for Bulgarian sunflower seeds on page two.

ARGENTINE

At the moment there is a growing demand for Argentine sunflower seeds. Especially the striped in-shells are popular on spot and also directly from origin. The quality of the current crop is very good and prices are still interesting. For the last two weeks, we see a small price increase, because of the rising demand for the Argentine sunflower seeds. Please see also our information about the Chinese market.

Please take a look at our current prices for Argentine sunflower seeds on page two.

CHINA

The situation on the Chinese sunflower market has not improved. Prices are still increasing and also sea freights are high at the moment. Crop 2013 becomes few and few on the market and customers are looking for alternatives like Argentine origin.

Please take a look at our current prices for Chinese sunflower seeds on page two.

Current prices Aldebaran Commodities.

BULGARIAN

Crop 2013 (May till and including August)

Bulgarian Sunflower kernels bakery	EUR 665,- (ex works Bulgaria)
Bulgarian Sunflower kernels confectionary	EUR 1030,- (ex works Bulgaria)
Bulgarian Sunflower kernels chips	EUR 600,- (ex works Bulgaria)

Crop 2014 (September till and including December)

Bulgarian Sunflower kernels bakery	EUR 685,- (ex works Bulgaria)
Bulgarian Sunflower kernels chips bakery	EUR 600,- (ex works Bulgaria)

MOLDOVIAN

Confectionery black Sunflower seeds in shell (variety Lakomka 3.6 - 3.8+)	EUR 820,- (ex works Hungary)
LG type striped in-shells (birdfeed)	EUR 470,- (ex works Moldova)

ARGENTINE

Crop 2013

Argentine Sunflower in-shells (striped) 20/64	USD 980,- (ex works Romania)
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Crop 2014

Argentine Sunflower in-shells (striped) 16/64	USD 975,- (C+F Rotterdam)
Argentine Sunflower in-shells (striped) 20/64	USD 1270,- (C+F Rotterdam)
Argentine Sunflower in-shells (striped) 22/64	USD 1475,- (C+F Rotterdam)
Argentine Sunflower kernels Bakery	USD 1690,- (ex works Valencia)

CHINESE

Crop 2013

Chinese Sunflower in-shells (striped) 16/64	USD 1860,- (C+F Rotterdam)
Chinese Sunflower in-shells (striped) 20/64	USD 1900,- (C+F Rotterdam)
Chinese Sunflower in-shells (striped) 22/64	USD 1940,- (C+F Rotterdam)
Chinese Sunflower in-shells (birdfeed)	USD 1320,- (C+F Rotterdam)

Please contact us for prices to your destination.

If you have any requests, please feel free to contact us. Any feedback on our market report is more than welcome as well.

Kindest regards,
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