

Dear client,

Please find below our latest peanut report. This time we have decided to put the Chinese peanut in the spotlight, and especially the Hsuji variety.

For spot/afloat offers, please scroll down. In case you have questions or demands, feel free to contact us through our contact details listed below.

Originally the Hsuji type peanuts were mostly produced in Shandong, but at the end of the eighties Cofco Shandong registered their brand name 'Hsuji'. For those who worked with this brand will recognize their signature Red sun on the horizon disappearing into the ocean. Because of this, other companies were forced to apply the name 'Hsuji type'. As a reaction Cofco Liaoning did the same and registered their Hsuji variety under the name 'Pearl' which has their original roots in Liaoning. Back then and actually still, the 'Pearl' variety was/is of a better quality than the Hsuji/Hsuji type due to its beautiful appearance (very nicely grown round peanut) and excellent low aflatoxin levels. Unfortunately, due to the loss of the market of the Cofco companies, the names 'Hsuji' and 'Pearl' have faded away and only the ones that have been in the business for many years still remember this history.

**We are proud to announce that we have started a collaboration with a Chinese BRC packer in which we will representing their goods.** Nowadays almost all Hsuji type peanuts that Aldebaran is also from the 'Pearl' variety. **See attached a picture of count 40/50 for your reference.** These peanuts are clean, have a very smooth look and are good in taste. We also make sure that our Hsuji peanuts come from the black soil - the untamed land only - so they can be free of aflatoxin and have a longer shelf life, much longer than what is currently produced in other provinces in China. Though peanuts remain a nature's product, with the weather influence right around the corner, Aldebaran does make sure that her peanuts received the right attention for planting, producing and analyzing.

There is almost nothing left of the Hsuji type 2016 crop, especially the high-end ones and no extra carry-over. The 2017 new crop will show up slightly later because of the rain that came in late this year. The harvest should start at the end of September and the goods can be ready for shipment at the end of October. Of course, the weather during the next 2 months will play the most important role.

When we look at the peanut market in general, **China is currently the cheapest origin and especially most favorable for small kernels and blanched peanuts** (there is big pressure on blanched peanuts on spot and up and till December).

- **US** current crop not much left. New crop is developing well. Weather is favorable, prices for raw seem to be dropping, however this is for November/December shipment onwards only. Of course blanching capacity is against US' favor.  
→ *alternative Chinese peanuts up and till December 2017 collection, especially on blanched kernels.*
- **Argentina** is at full speed, though the harvesting is still not completed (90%). Focus lies on pending contracts and their shipments. New contracts for shipment September/October

shipment onwards. Big struggles with getting small kernels, so we expect defaults on the 50/60 and smaller, similar to last year (maybe even worse).

→ *alternative Chinese peanuts up and till June 2018 collection, especially on the small kernels and blanched kernels.*

- **Brazil** is empty on the raw peanuts (still not favorable in exporting those to EU) and some small volume left of blanched, but they are not in the rush of selling those unless they get a nice price for it.  
→ *alternative Chinese peanuts up and till April 2018 collection.*
- **India** is making preparation for their winter crop. Though they can be competitive price-wise there is still a big taboo in EU on this origin.  
→ *alternative Chinese peanuts up and till November 2017 collection.*
- **South-Africa** has still a small volume to offer to EU and compared to the other origins they are still too expensive.  
→ *alternative Chinese peanuts up and till June 2018 collection, especially on the small kernels.*

Currently we have the following Chinese peanuts available. All are subject availability and final confirmation, pallets/shrink foil excluded. In case you are interested in the afloat goods on CFR your port basis, please contact us for the revised price.

We are looking forward to your firm interest. In case a product is not mentioned on the list, please contact us as well for other possibilities.

**FCA EEC cleared :**

Hsuji type 'Pearl' 40/50 crop 2016 at USD 1700 FCA Rotterdam // 1600 vacuum bags – 40 MT

Hsuji type 35/40 blanched crop 2016 at USD 1665 FCA Rotterdam // 60 big bags – 75 MT

Hsuji type 40/50 blanched crop 2016 at USD 1645 FCA Rotterdam // (60 big bags – 75 MT

Red skin 50/60 crop 2014 at USD 1450 FCA Rotterdam // 165 poly bags – 4,13 MT

Red skin 50/60 crop 2016 at USD 1550 FCA Rotterdam // 760 vacuum bags – 19 MT

Virginia Shandong 35/39 blanched **ORGANIC** crop 2016 at USD 1895 FCA Rotterdam // 302 vacuum bags – 7,55 MT

Virginia Shandong seaflower type 9/11 crop 2016 at USD 1515 FCA Rotterdam // 1800 poly bags – 54 MT

**Afloat :**

Red skin 60/70 crop 2016 at USD 1550 FCA Rotterdam // 800 bags – 20 MT - ETA 15/09

Virginia Shandong 24/28 crop 2016 at USD 1675 FCA Rotterdam // 680 cartons – 17 MT – ETA 14/08

Virginia Shandong 25/29 blanched crop 2016 at USD 1675 FCA Rotterdam // 680 cartons – 17 MT – ETA 27/08

Virginia Shandong 50/60 **for bird feeding** crop 2016 at USD 1235 CFR EMP // up to 20 FCL availability

Kindest regards,  
Paul, Nurcan and Mark  
Trade department

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Please check our [website](#) for our weekly market reports



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