

Dear client,

We are happy to share with you our latest market report about the sunflower and pumpkin market.

If you have any questions or interests regarding our market information you can contact us through our contact details below. Many thanks!

PUMPKIN MARKET

CHINA: NEW CROP, BIG VOLUME

The availability of the current crop is limited and good quality is getting very rare in this period of the year. The focus of the producers is now on the new harvest and prices of the new crop pumpkin seeds. The availability of the seeds will be much higher than last year, as there are much more seeds planted than last year. Because of the interesting profits, many farmers has chosen the plant more pumpkin seeds. China had to deal with dry weather the last period, but because of the good availability the impact on the price is very limited. Our expectation is that the whole market situation will be very different comparing to last year. Perfect volume and interesting prices.

SUNFLOWER MARKET

BULGARIA: NEW CROP INFORMATION

New crop is almost there and old crop market is almost empty. Many buyers are searching for the last available quantities in the market. Farmers are not very eager to sell during the beginning of the harvest, and if they have possibility they will keep the quantities after new year period, when they probably will get better prices for their goods. We also expect that big buyers will buy seeds very aggressive during harvest time, and they will keep the quantities for later period.

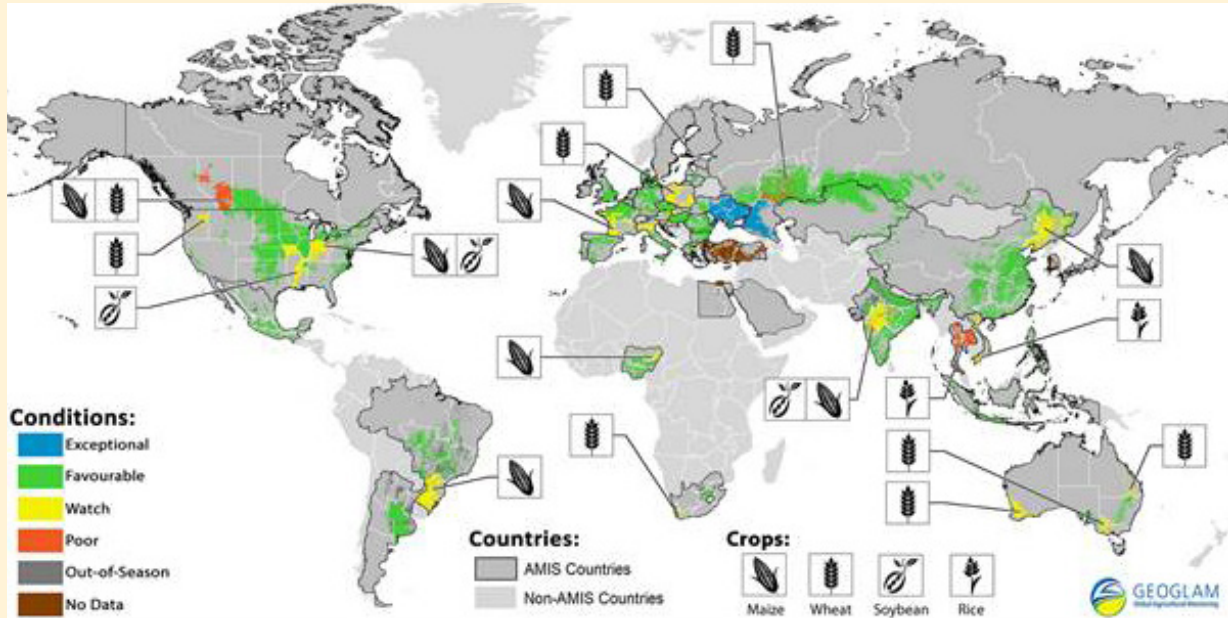
Last year Bulgaria produced about 2.0mln tons this year we expect a volume around 1,7mln tons

We have heard that some farmers already started with the harvest of some small areas. The bulk of the harvest will begin (expected) from 25'th of August. That would be one week earlier than last year. We still expect a very poor availability at the beginning of the new crop, because a lot of farmers are fully booked already. All buyers want their goods asap, as current market (old crop) is almost sold out and expensive. Our advise is to buy your raw material on time, because September and October will be a very busy period for Bulgarian producers. Delays will be very likely.

ARGENTINA: THE BOTTOM HAS BEEN REACHED?

After a long period of price decreases, it seems that the sunflower prices are getting more stable. Especially from the big packers in Argentina, we don't see any further decrease. The fact is that there is still a huge availability of the seeds in the market, and some smaller packers are still willing to sell seeds on ridiculous prices, which are far below the market. In this case we advise to be very careful about the quality (purity) of the product.

Crop weather conditions August:



CHINA: PRESSURE ON NEW CROP PRICES

The availability of the current is getting more difficult during this period of the year. The real focus is now on the new crop prices and the volume of the harvest. We expect Chinese sunflower prices will increase compared to last year, because of the smaller plantings. Also a lot of planting areas has to deal with dry weather during the last period, which is not favourable especially when the crop is smaller.

USA: CROP PROGRESS

North Dakota's sunflower crop is well ahead of last year -- 80% of the 'flowers are blooming, compared to 41% last year. In South Dakota, things are ahead of normal as well: 55% of the sunflowers there are blooming, compared to 39% last year. Harvest is moving along in Texas, with 19% of the crop harvested. Overall, the sunflowers look good in reporting states. In Kansas, 69% of the crop is reported in good to excellent condition.

In case you have questions or enquiries for Sunflower, peanuts, cashews or pumpkin kernels, do not hesitate and contact us please. Your feedback is highly appreciated.

Kindest regards,
Paul, Nurcan and Mark
Trade Department

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PUMPKIN PRICES

Pumpkin new crop!	Incoterm	Crop	Currency	Price / mt
China				
Chinese pumpkin kernels GWS Grade A	CFR Rotterdam	2015	USD	4580
Chinese pumpkin kernels GWS Grade AA	CFR Rotterdam	2015	USD	4880
Chinese pumpkin kernels Shine Skin Grade A	CFR Rotterdam	2015	USD	4480
Chinese pumpkin kernels Shine Skin Grade AA	CFR Rotterdam	2015	USD	4780

SUNFLOWER PRICES

Sunflower	Incoterm	Crop	Currency	Price / mt
Bulgarian				
CURRENT CROP (LAST AVAILABLE QUANTITIES)				
Bulgarian Sunflower kernels bakery	Ex works Bulgaria	2014	EUR	870
Bulgarian Sunflower kernels chips bakery	Ex works Bulgaria	2014	EUR	680
NEW CROP (From September 2015)				
Bulgarian Sunflower kernels Bakery	Ex works Bulgaria	2015	EUR	755
Bulgarian Sunflower kernels chips bakery	Ex works Bulgaria	2015	EUR	695
Bulgarian Sunflower kernels confectionary	Ex works Bulgaria	2015	EUR	1160
Bulgarian sunflower in-shells Jaguar XL	Ex works Bulgaria	2015	EUR	1100
Slovakia				
Slovakian Sunflower kernels bakery ORGANIC	Ex works Slovakia	2015	EUR	Coming soon
Slovakian Sunflower kernels confection ORGANIC	Ex works Slovakia	2015	EUR	Coming soon
Argentina				
Argentine Sunflower in-shells (striped) 16/64	C+F Rotterdam	2015	USD	690
Argentine Sunflower in-shells (striped) 20/64	C+F Rotterdam	2015	USD	905
Argentine Sunflower in-shells (striped) 22/64	C+F Rotterdam	2015	USD	930
Argentine Sunflower in-shells (striped) 24/64	C+F Rotterdam	2015	USD	1090

CASHEW PRICES FCA ROTTERDAM (STORED)

Packaging quantity	Total lb	Origin	Grade	Crop	Price US\$ /lb
45 cartons	2250	Nigerian	WW320	2015	3,52
880 cartons	44000	Vietnam	LP	2015	3,17
305 cartons	15250	Vietnam	SP	2014	2,77
573 cartons	28650	Vietnam	WW320	2015	3,65
860 cartons	43000	Vietnam	WW450	2015	3,58

CASHEW PRICES CFR ROTTERDAM (CURRENTLY AFLOAT)

Packaging quantity	Total lb	Origin	Grade	Crop	ETA	Price U\$ /lb
700 cartons	35000	Vietnam	LP	2015	10-08-15	3,10
700 cartons	35000	Vietnam	WW450	2015	21-08-15	3,52
700 cartons	33600	Vietnam	WS	2015	31-08-15	3,26

PEANUT PRICES FCA ROTTERDAM (STORED)

Packaging quantity	Total MT	Origin	Grade	Crop	Price U\$ /MT
4 big bags	5	Argentinian	Runner 38/42 blanched	2014	1580
40 big bags	50,00	Argentinian	Runner 60/70 blanched	2014	1445
40 big bags	50,00	Argentinian	Runner 60/75 blanched	2014	1425
20 big bags	25,00	Argentinian	Runner 70/80	2014	1150
5 big bags	7,50	Argentinian	Runner splits blanched	2014	1375
9 big bag	11,25	Brazilian	Runner splits blanched	2015	1435
73 poly bags	1,83	Chinese	Virginia Shandong 24/28	2013	1850
1000 vacuum bags	25,00	Chinese	Virginia Shandong 24/28	2014	2150
105 cartons	2,63	Chinese	Virginia Shandong 25/29 blanched	2013	1850
940 cartons	23,50	Chinese	Virginia Shandong 25/29 blanched	2014	1985
560 vacuum bags	14,00	Chinese	Virginia Shandong 25/29 blanched	2014	1935
280 cartons	7,00	Chinese	Virginia Shandong 29/33 blanched	2014	1875
22 big bags	24,00	Nicaraguan	32/26 blanched	2014	1650
10 big bags	12,50	Nicaraguan	Splits blanched for bird feeding	2014	1090
75 big bags	82,00	Nicaraguan	Splits blanched	2014	1495
40 big bags	40,00	USA	Jumbo Runner blanched	2014	1575
900 bags	45,00	USA	Medium Runner South-West 40/50 EXTRA CLEANED	2013	1325
125 big bags	125,00	USA	Medium Runner 40/50	2014	1375
20 big bags	22,00	USA	Virginia Extra large 28/32	2013	1525
6 big bags	6,00	USA	Spanish 70/80 High Oleic	2013	1725
30 big bags	30,00	USA	Virginia nr. 2 splits	2013	1050
Sunflower / Pumpkin					
177 paper bags	21,50	Argentinian	In-shell 22/64 striped	2014	1250
97 poly bags	2,43	Bulgarian	Premium kernels EXTRA CLEANED	2014	EUR 920
230 cartons	5,75	Chinese	GWS Grade AA	2015	6150
Apricot					
110 cartons	1,38	Turkish	Dried #1	2014	5750
568 cartons	7,10	Turkish	Dried #6	2014	4650
40 cartons	0,50	Turkish	Dried mixed (coloured)	2014	4600
SPECIAL OFFER: PEANUT PASTE					
80 drums	4,00	Argentinian	Paste colour 42 Density 4 mills extra smooth	2014	2200

PEANUT PRICES CFR ROTTERDAM (CURRENTLY AFLOAT)

Packaging quantity	Total MT	Origin	Grade	Crop	ETA	Price US\$ /MT
40 big bags	50,00	Argentinian	Runner 60/70 for birdfeeding (DESTINATION: FELIXSTOWE)	2014	31-7-2015	950
20 big bags	25,00	Brazilian	Runner splits blanched	2014	8-7-2015	1375
20 big bags	25,00	Brazilian	Runner splits blanched	2014	25-7-2015	1375
760 vacuum bags	19,00	Chinese	Virginia 24/28	2014	10-7-2015	2000
760 vacuum bags	19,00	Chinese	Virginia 25/29 blanched	2014	10-7-2015	1875
680 cartons	17,00	Chinese	Virginia 24/26	2014	10-7-2015	2225
120 big bags	120,00	USA	Medium Runner 40/50	2014	9-7-2015	1370
Sunflower / Pumpkin						
80 big bags	48,00	Bulgarian	Chips	2015	15-7-2015	EUR 730
370 poly bags	9,25	Chinese	GWS Grade A	2014	18-7-2015	5830