

Dear client,

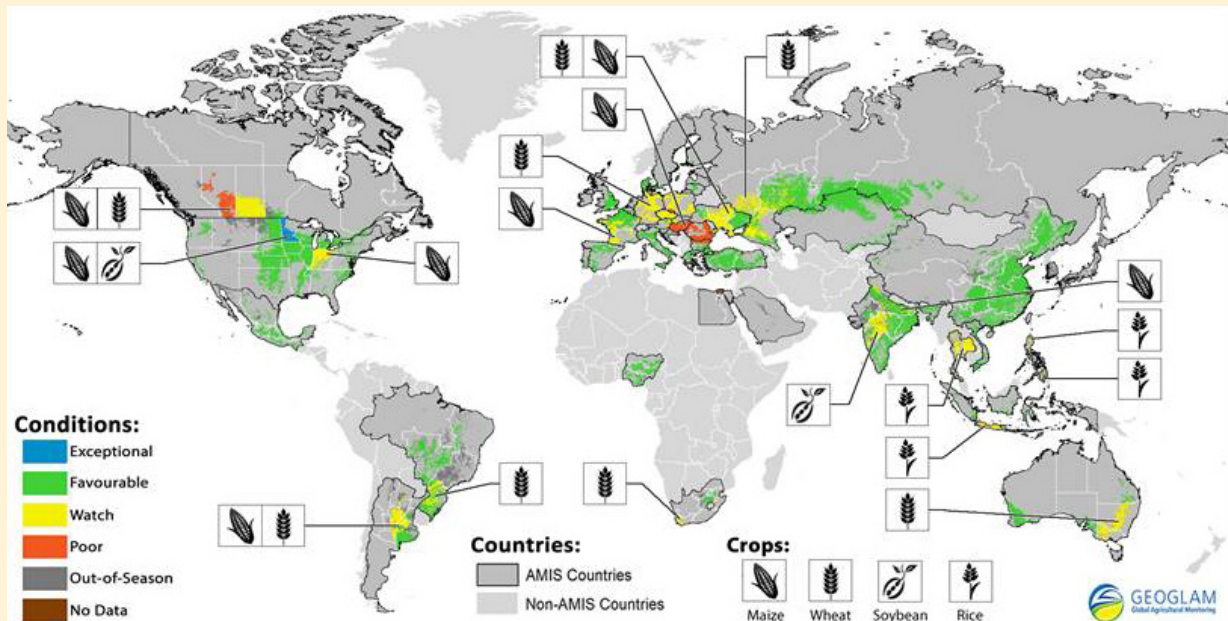
This week we will inform you about the Chinese pumpkin and Eastern Europe sunflower market again. At the bottom you find beside the pumpkin and sunflower also the price list of peanuts and cashews.

## PUMPKIN MARKET

### CHINA: PRICE RISING OCTOBER

The fact is that 2015 crop is smaller than we expected at the beginning. After this became clearer some domestic factories started to buy new raw material at the second half of September, which made the market a bit more nervous. From that moment farmers and local traders start holding back with selling their raw material as there was a likely chance price will rise further. After that more and more domestic factories wanted to cover their needs, before price got higher. This situation brought us a price rise of about USD 400-450 dollars in October. This week we have seen that market slowly becoming a bit more stable. Local packers say that there are still some buy domestic buyers who need to cover big volumes. As we are getting more close to the Spring Festival the demands will become even bigger. A chance for a next price rise will be plausible. We will keep you posted about this situation.

*Crop weather conditions October 2015:*



## **SUNFLOWER MARKET**

### **EASTERN EUROPE: OCTOBER HAS BEEN TOUGH**

The demand in eastern Europe market is still very high. Farmers know and feel this situation better than anyone, so they are not selling their raw products easily. This makes the purchase of raw seeds for hulling a hard job for the local packers. We have seen a price increase of about 30-40 euro from the start of 2015 crop at the situation is still not stable. Because of the high demand most packers are sold out for this year. Some local factories did even start buying final products from other producers because they are not able to fulfill their demands. They simply need to buy from their rivals to succeed in this competition.

We have heard first signs from the local market with price expectations about euro +800 ex works. As long as the demand stays high the price will continue rising in our opinion, because material gets slowly less (which is normal). For now we don't expect the demand in the market will drop or slowly will decrease. So we think price will rise further, also after the new year.

In case you have questions or enquiries for these goods (or goods that are not on these lists), do not hesitate and contact us please.

Kindest regards,  
Paul, Nurcan and Mark  
Trade Department

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## SUNFLOWER PRICES

Sunflower	CROP 2015	Incoterm	Crop	Currency	Price / mt
<b>Bulgarian</b>					
Bulgarian Sunflower kernels Bakery		Ex works Bulgaria	2015	EUR	785
Bulgarian Sunflower kernels chips bakery		Ex works Bulgaria	2015	EUR	645
Bulgarian Sunflower kernels confectionary (premium 420 pcs/ounce)		Ex works Bulgaria	2015	EUR	1075
Bulgarian sunflower in-shells Jaguar XL		Ex works Bulgaria	2015	EUR	1180

## PUMPKIN PRICES

Pumpkin	new crop!	Incoterm	Crop	Currency	Price / mt
<b>China</b>					
Chinese pumpkin kernels GWS Grade A		CFR Rotterdam	2015	USD	4530
Chinese pumpkin kernels GWS Grade AA		CFR Rotterdam	2015	USD	4680
Chinese pumpkin kernels Shine Skin Grade A		CFR Rotterdam	2015	USD	4510
Chinese pumpkin kernels Shine Skin Grade AA		CFR Rotterdam	2015	USD	4660

## PEANUT PRICES FCA ROTTERDAM

Packaging quantity	Total MT	Origin	Grade	Crop	Price US\$ /MT
60 big bags	75,00	Argentinian	Runner 40/50	2015	1335
60 big bags	75,00	Argentinian	Runner 50/60	2014	1225
16 big bags	20,00	Argentinian	Runner 60/70	2014	1275
360 poly bags	9,00	Argentinian	Runner 60/75 blanched	2014	1525
8 big bags	10,00	Argentinian	Runner 70/80	2014	1195
39 big bags	48,00	Brazilian	Runner splits blanched	2015	1475
115 poly bags	2,88	Chinese	Virginia Shandong 24/28	2013	2080
340 vacuum bags	8,58	Chinese	Virginia Shandong 24/28	2014	2100
423 cartons	10,58	Chinese	Virginia Shandong 25/29 Blanched	2014	1940
40 big bags	16,42	Chinese	In shell 11/13	2014	1900
32 big bags	35,00	Nicaraguan	Splits blanched	2014	1550
38 big bags	41,68	Senegal	70/80 SPANISH TYPE for Birdfeeding	2012	1125
28 big bags	28,00	USA	Medium Runner South-West 40/50 Blanched	2013	1525
125 big bags	125,00	USA	Medium Runner 40/50	2014	1445
18 big bags	19,75	USA	Virginia Extra large 28/32	2013	1425
<b>Sunflower / Pumpkin</b>					
1061 paper bags	21,22	Argentinian	In-shell 22/64 Striped	2014	1350
180 bags	4,50	Chinese	Shine Skin A grade EXTRA CLEANED	2014	5900
<b>SPECIAL OFFERS</b>					
2 big bags	1,25	Any origin	Groundnutkernels rejects	2014	800
500 cartons	12,50	Argentinian	Roasted splits	2015	1925
80 drums	4,00	Argentinian	Paste colour 42 Density 4 mills extra smooth	2014	2200

### PEANUT PRICES AFLOAT (CFR)

Packaging quantity	Total MT	Origin	Grade	Crop	ETA	Price US\$ /MT
680 cartons	17,00	Chinese	Virginia Shandong 24/26	2014	28-10-2015	2175
1520 bags	38,00	Chinese	Virginia Shandong 24/26	2014	22-11-2015	2150

### CASHEW PRICES FCA ROTTERDAM

Packaging quantity	Total lb	Origin	Grade	Crop	Price US\$ /lb
750 cartons (2x10kg tin)	35000	Indian	WW320 (FANPAC UK)	2015	3,70
409 cartons	20450	Vietnam	LP	2015	3,15
305 cartons	15250	Vietnam	SP	2014	2,77
750 cartons (2x10kg tin)	35000	Vietnam	WW320 (FANPAC UK)	2015	3,70
500 cartons	25000	Vietnam	WW320	2015	3,55
220 cartons	11000	Vietnam	WW450	2015	3,53

### CASHEW PRICES AFLOAT (CFR)

Packaging quantity	Total lb	Origin	Grade	Crop	ETA	Price US\$ /lb
700 cartons	33600	Vietnam	WS	2015	20-11-15	3,25